

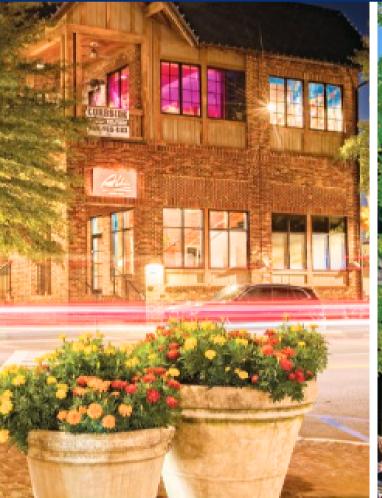


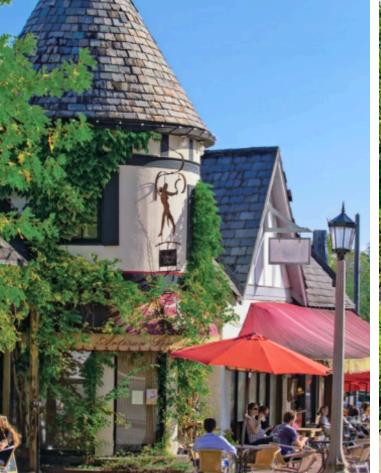




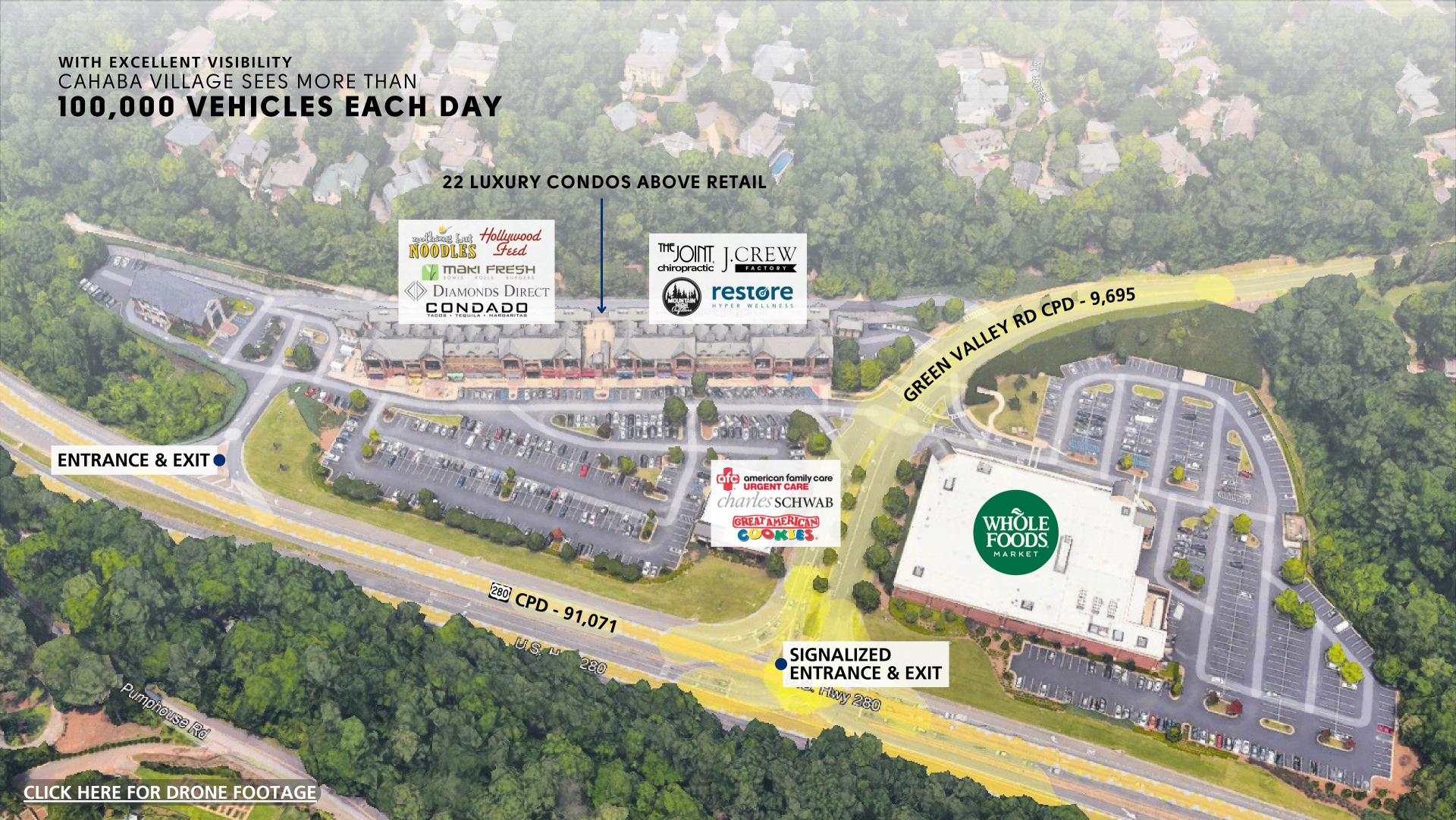
### A MIXED-USE DESTINATION SITUATED IN THE MOST AFFLUENT COMMUNITY IN ALABAMA











# TRAFFIC DATA

Annual Visits

YOY Visit Increase
6%

Annual Avg. Visit Frequency
Avg. Dwell Time
29 MINS

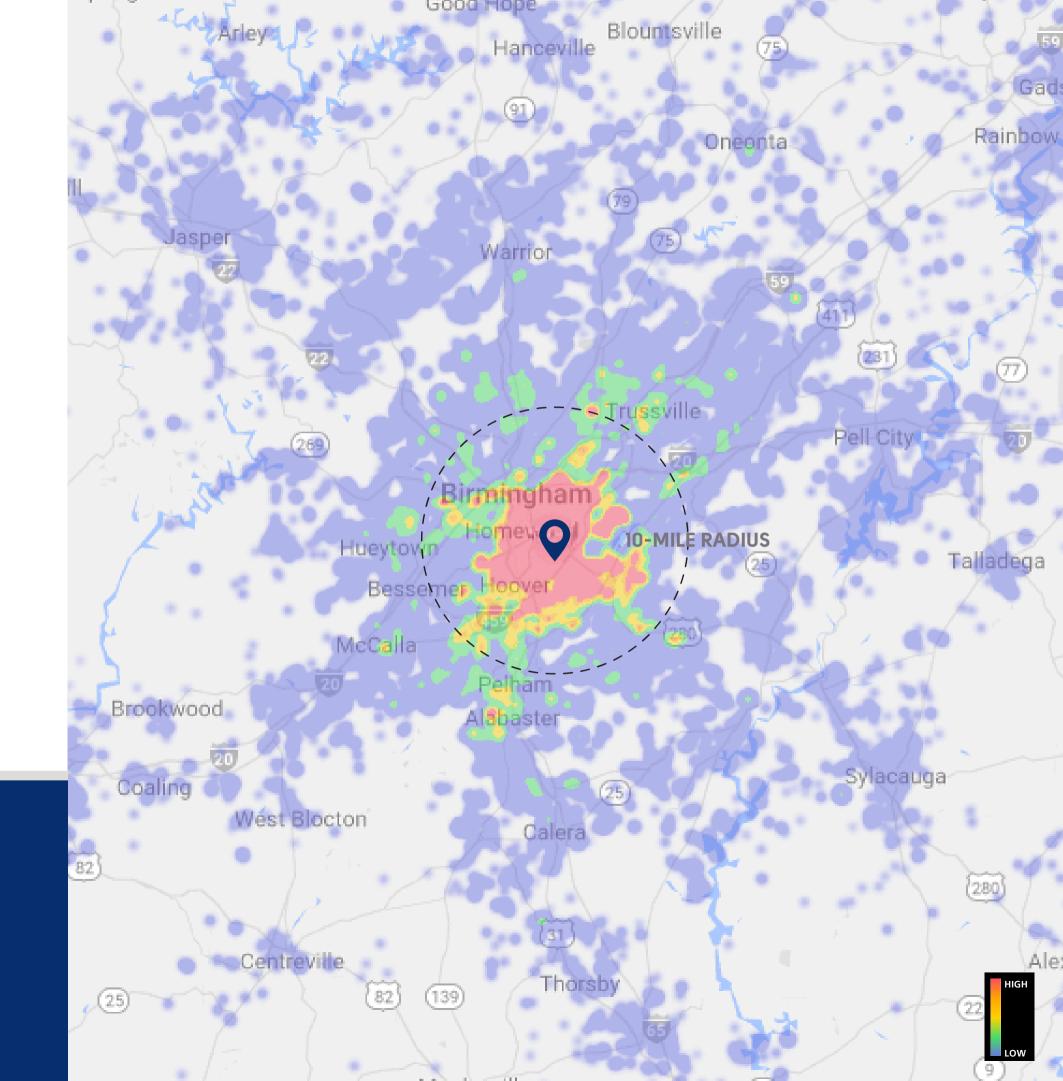
#### TRUE TRADE AREA DEMOGRAPHICS

Population	241,914	Average HHI	\$176,000
Daytime Population	359,501	HHI \$150K-\$200K	10%
Households	103,768	HHI \$200K+	19%
Family Households	57,892	College Degree+	80%
Millennials	24%		
Gen X	18%		
Baby Boomers	20%		

WITHIN A 5 MILE RADIUS OF CAHABA VILLAGE

MORE THAN 2,200 HOUSEHOLDS

EARN \$500K OR MORE IN ANNUAL HHI



### CORE CUSTOMER INSIGHTS

#### **SPENDING PATTERNS**

ABOVE U.S. AVERAGE

3% Household Income \$500K+ \$82,508 + Avg. Discretionary Income **17%** Discretionary Income \$125K+

#### **PSYCHOGRAPHICS**

Ultra Wealthy Families 32% The nation's wealthiest families. 25% Young Professionals

Well-educated young professionals starting their careers in white-collar or technical jobs.

Young Urban Singles 13%

Singles starting their career in trade and service jobs.



OUR CORE CUSTOMERS ARE IDENTIFIED AS THE MOST \$ AFFLUENT HOUSEHOLDS IN THE NATION ACCORDING TO PLACER.AI









## PROVEN PERFORMANCE & EXCLUSIVITY

Cahaba Village is home to top performing and exclusive brands, averaging \$1,429 PSF in annual center sales.

The **only** diamonds direct in the state.

The **only** Condado Tacos in the market and **one of two** in the state.

Nothing But Boodles is **one of four** in the state.

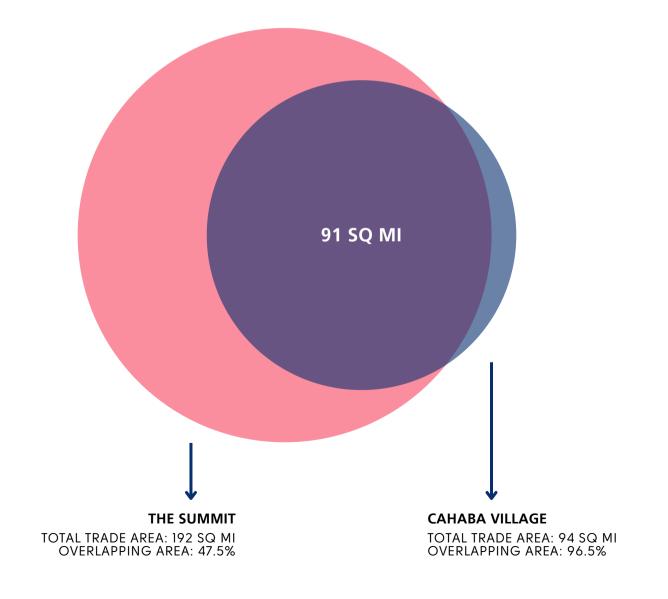
WHOLE FOODS
#1 OF 2 IN STATE
BASED ON VISITS

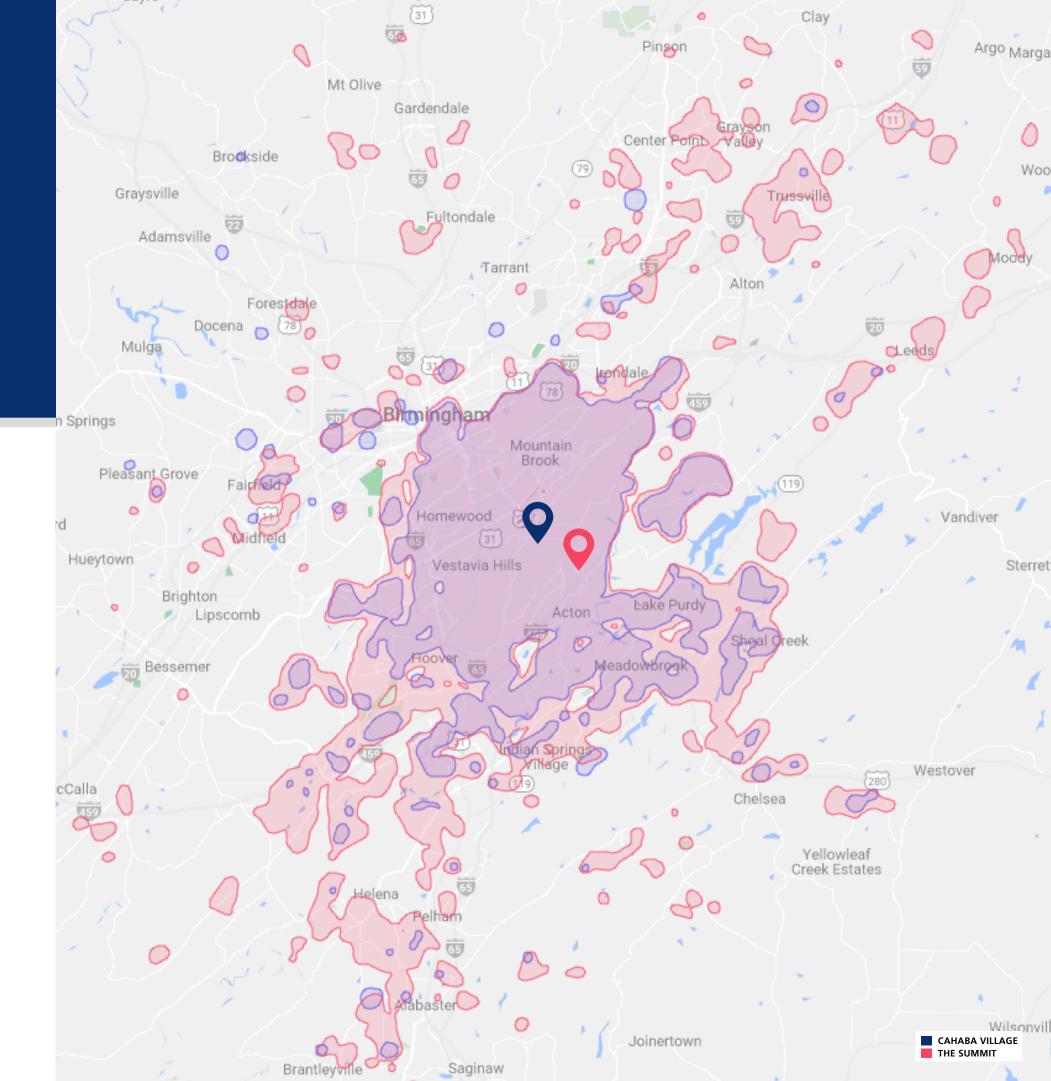
#2 OF 16 IN U.S.
BASED ON SALES

# TRADE AREA OVERLAP

CAHABA VILLAGE + THE SUMMIT

Nearly 50% of The Summit's trade area overlaps with Cahaba Village's trade area.







### NATIONAL LEASING

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