# ANNAPOLIS MALL

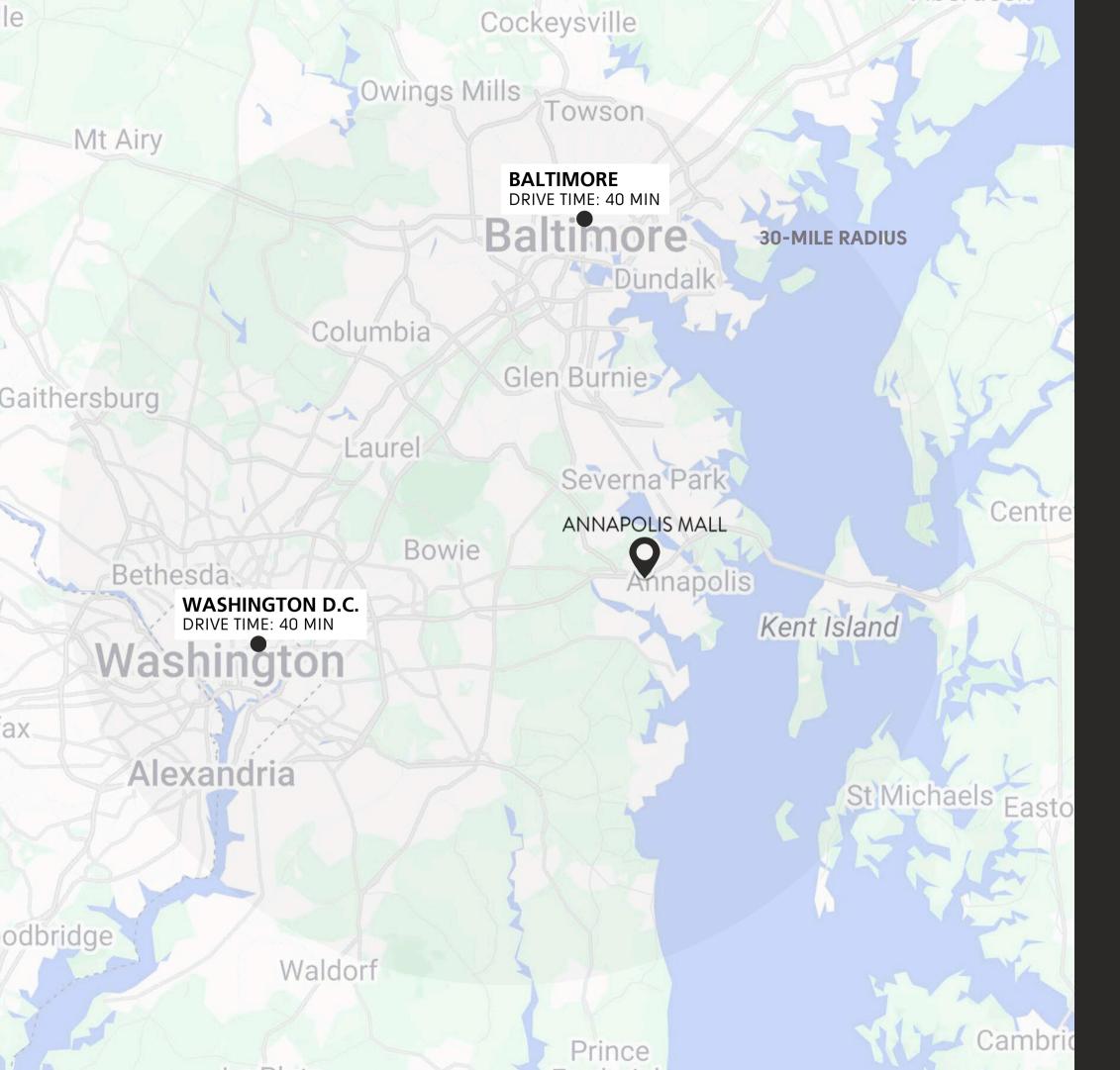
ANNAPOLIS, MARYLAND

macys

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### THE HEART OF **TWO MAJOR MSAS** WITH 7.8M RESIDENTS



### ANNAPOLIS, MD HISTORY MEETS COASTAL CHARM

With rich historical significance, Annapolis once served as the U.S. capital, but instead now boarders it- Washington D.C. a short 25-miles away – and serves as the the capital of Maryland.

Annapolis is home to the U.S. Naval Academy which ranks #4 among 2025 National Liberal Arts Colleges and #55 among America's Top Colleges.

Annapolis is known as "America's Sailing Capital" due to its deep-rooted maritime heritage and vibrant sailing community.

Held annually, the Annapolis Sailboat Show is the world's largest inwater sailboat exhibition, attracting more than 75K attendees each year.

Tourism plays a vital role in the economy, drawing visitors to iconic attractions like the Maryland State House, the Maritime Museum, Civil War Trails and much more.





### **⊗**6M+ ANNUAL VISITORS BOASTING **\$1.5B** IN ANNUAL TOURISM

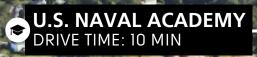
# **§ 82%** HIGHER AVERAGE HHI OF **\$146,474** VS. THE NATIONAL AVERAGE

### PROPERTY AERIAL

MORE THAN 269,954 CPD

sam's club



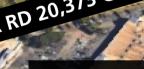


Luminis Health

NAVY-MARINE CORPS MEMORIAL STADIUM DRIVE TIME: 7 MIN



E0 150,061 CPD







### TRAFFIC DATA

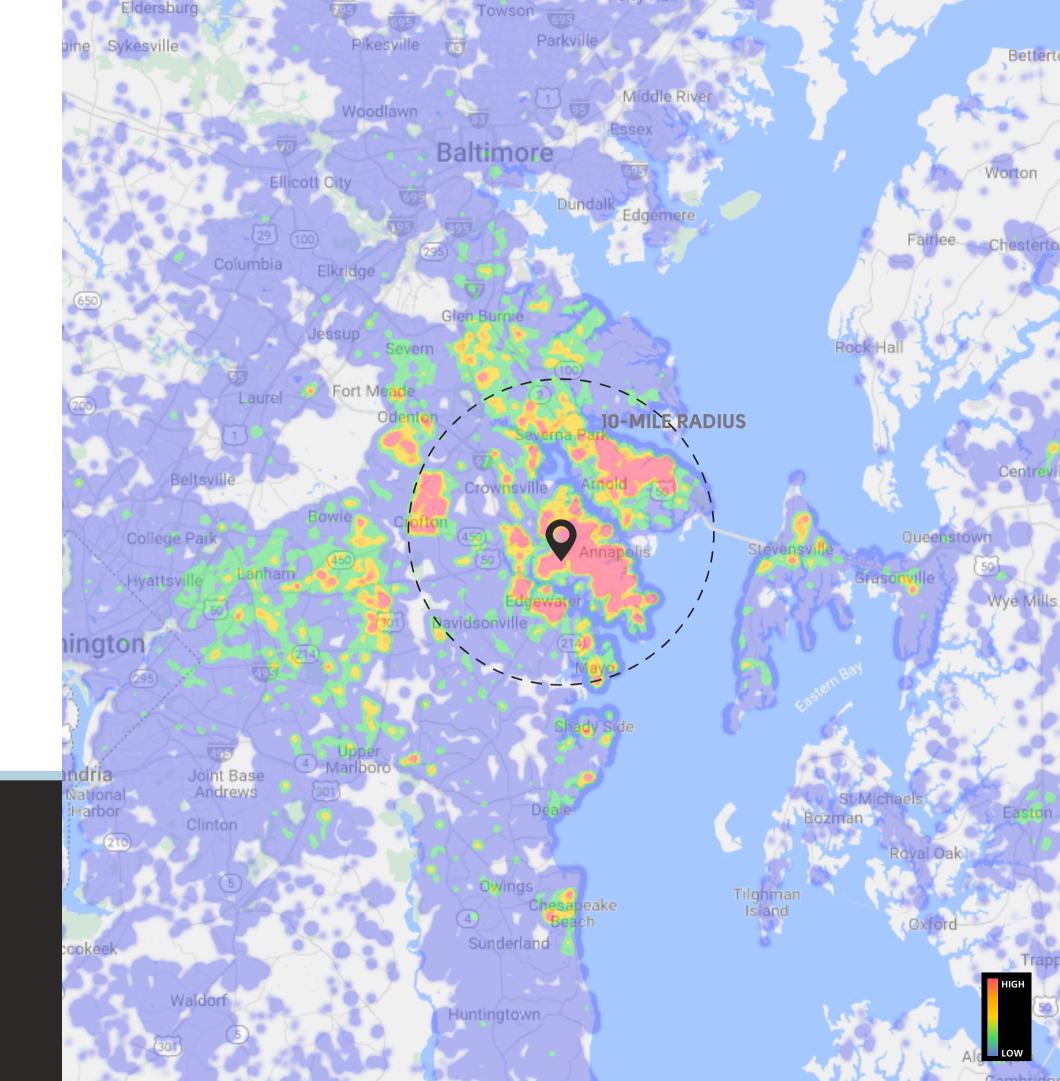
Annual Visits	7.5M
Annual Avg. Visit Frequency	5.2
Avg. Dwell Time	75 MINS

#### **TRUE TRADE AREA DEMOGRAPHICS**

Population	864,928
Households	324,073
Family Households	213,221
Millennials	21%
Gen X	20%
Baby Boomers	22%

Average HHI	\$133,796
HHI \$150K-\$200K	14%
HHI \$200K+	18%
College Degree+	<b>69%</b>

WITHIN A 5 MILE RADIUS OF ANNAPOLIS MALL MORE THAN 3,590 HOUSEHOLDS EARN \$250K OR MORE IN ANNUAL HHI



## CORE CUSTOMER INSIGHTS

SPENDING PATTERNS		ABOVE U.S. AVERAGE
Household Income \$500K+	3%	+
Avg. Discretionary Income	\$77,393	+
Discretionary Income \$150K+	7%	+

#### **PSYCHOGRAPHICS**

Upper Suburban Diverse Families Upper-middle-class suburbanites working white-collar jobs from a range of ethnic backgrounds.	22%
Ultra Wealthy Families Wealthy and diverse suburban families living children- driven lifestyles.	18%
Young Professionals Well-educated young professionals starting their careers in white-collar or technical jobs.	16%



SOUR CORE CUSTOMERS ARE IDENTIFIED AS THE MOST AFFLUENT HOUSEHOLDS IN PLACER.AI.





# ANNAPOLIS MALL'S EVOLUTION

A groundbreaking transformation is currently underway at Annapolis Mall, set to redefine the property into a dynamic mixed-use destination.

The vision commences by **introducing renowned brands** such as Dick's House of Sport, Primark, Dave & Buster's and Uniqlo, while current retailers like lululemon and H&M expand and redesign their stores.

With larger redevelopment plans in motion for the former Sears, Annapolis Mall will soon **seamlessly blend shopping, dining, entertainment** and **lifestyle**, evolving the mall into a true mixed-use community.



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