

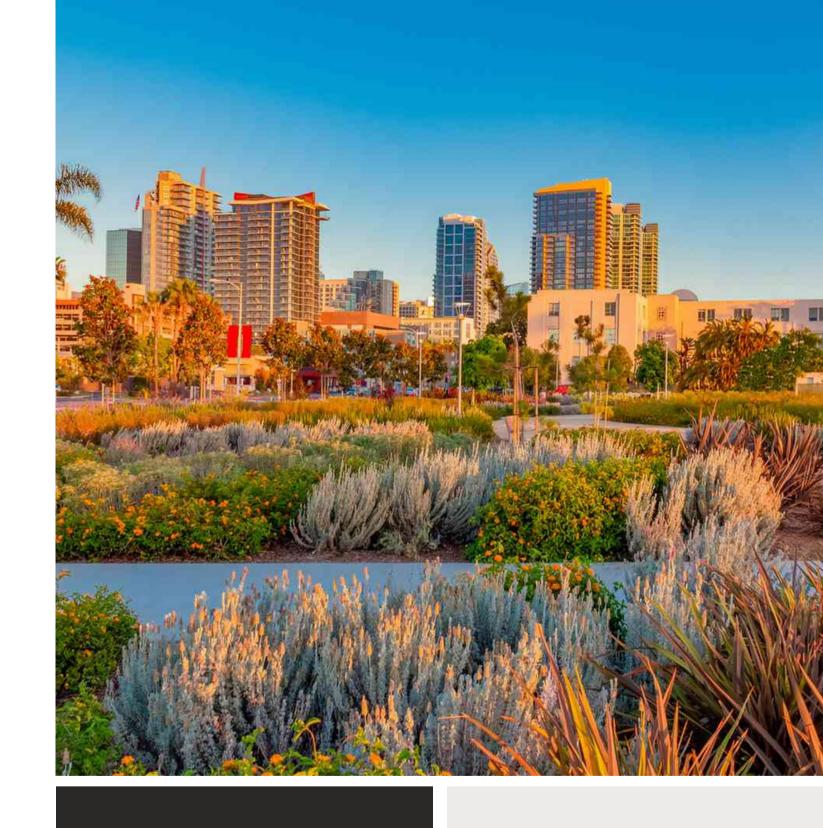
SAN DIEGO SAN DIEGO COUNTY

SAN DIEGO IS HOME TO 18 COLLEGES AND UNIVERSITIES.

4.5% ANNUAL YEAR-OVER-YEAR JOB GROWTH, EQUATING TO **66K Jobs**.

SEVEN MILITARY BASES CONTRIBUTE \$55.2 BILLION TO THE LOCAL ECONOMY.

MORE THAN **35 MILLION** ANNUAL VISITORS, ACCOUNTING FOR A **\$20 BILLION** TOURISM INDUSTRY.

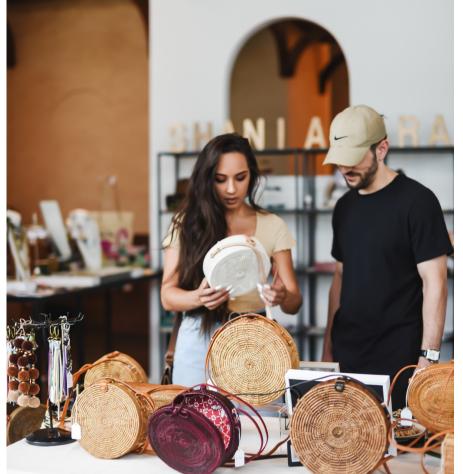


5K
HOTEL ROOMS
WITHIN A 2-MILE
RADIUS

87K

COLLEGE
STUDENTS WITHIN
10-MILE RADIUS



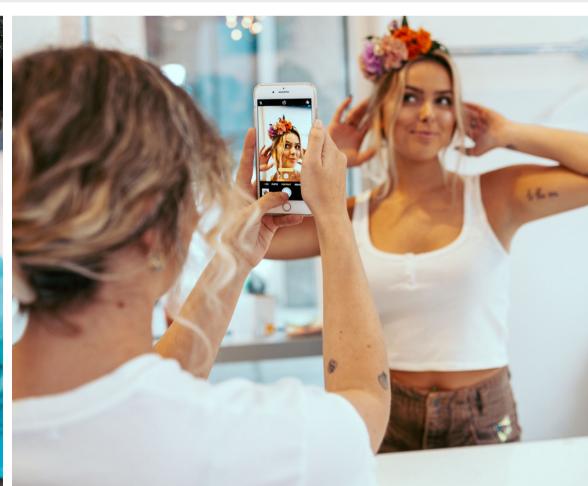






TOP 30 OF ALL CALIFORNIA CENTERS BASED ON VISITS









TRAFFIC DATA

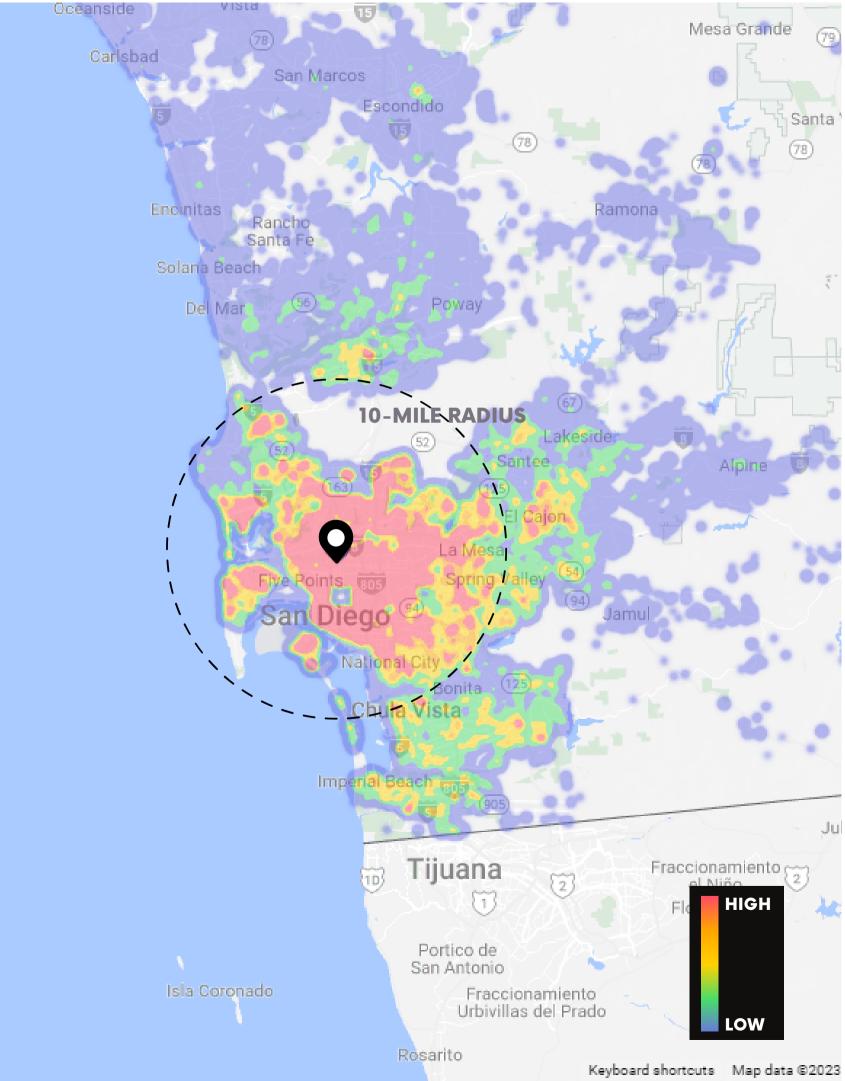
Annual Number of Visits
Annual Avg. Visit Frequency
Avg. Dwell Time

74 MINS

TRUE TRADE AREA DEMOGRAPHICS

Population 1.3M
Daytime Population 1M
Households 362,449
Family Households 208,183
Average HHI \$87,999

MORE THAN 87,000 STUDENTS
LIVE WITHIN 10 MILES OF MISSION VALLEY









OUR CORE CUSTOMER

DATA BASED ON MISSION VALLEY'S CORE CUSTOMER (70% OF TRADE AREA)

GENERATIONAL BREAKDOWN

Millennials	29.1%
Gen X	17.8%
Baby Boomers	16.8%

PSYCHOGRAPHICS

Singles and Starters	20%
Young singles starting out and some starter families living a city lifestyle	

14%

Young City Solos

Younger and middle-aged singles living active and energetic lifestyles in metropolitan areas

CUSTOMER LOYALTY

LOYALTY CLASSIFIED AS 2+ VISITS



8.87M OF OUR CUSTOMER VISITS ARE LOYAL MAKING US THEIR GO-TO SHOPPING DESTINATION.



PROVEN RETAIL DESTINATION

MISSION VALLEY IS HOME TO TOP-PERFORMING TENANTS IN THE U.S.

NORDSTROM RACK RANKED #3 IN THE U.S. AT 965K ANNUAL VISITS.

BROKEN YOLK CAFE **RANKED #3** IN THE U.S. AT 239K ANNUAL VISITS.

BUFFALO WILD WINGS RANKED #3 IN THE STATE AT 390K ANNUAL VISITS.

TARGET
RANKED#2 IN
THE U.S.
AT 3.4M ANNUAL VISITS



DATA SOURCE: PLACER.AI; TIME FRAME: AUGUST 2022 - SEPTEMBER 2023







MORE THAN 15 EVENTS EACH YEAR WITH THOUSANDS OF ATTENDEES







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